



216 Mechanic Street, P.O. Box 358, Osage, IA 50461-0358  
\*\*\*Telephone 732-3768 or 1-888-732-3768\*\*\*

\*\*Propane Gas\*\*Land O Lakes & Hormel Feeds\*\*Seeds\*\*Grain\*\*  
Fertilizer\*\*Chemicals\*\*Custom Spreading\*\*Custom Spraying\*\*Diesel\*\*



The Osage Cooperative Elevator was founded by area producers on February 13, 1945. For the past 65 years it has served farmers and consumers in the Osage area with a wide range of products and services. The Coop is owned by 465 members. They are made up of 308 Class A and 157 Class B members. Class A members are defined under Iowa Cooperative law as agricultural risk takers and have the right to vote on Coop matters. Class B members are customers who do business, but are not agricultural risk takers. They do not vote in Coop matters but both groups share in the profits of the Coop as they are distributed amongst the owners.

The Coop is operated under a seven person Board of Directors. They set policy, direction, and hire a manager. Directors are elected to serve a three year term at the annual meeting. There are seventeen full time employees with another five to six employees needed seasonally.

The Osage Coop contributes to the community by providing, this past fiscal year, about \$1.7 million in payroll and benefits, \$140 thousand in property taxes, and utilities in the amount of \$278 thousand. The Coop is a major community supporter to the Mitchell County Fair, Fire Department, 4-H, Scouting, and other causes. The Coop donated \$300 to the WWII Honor Flights this past month. The Coop holds an annual chicken BBQ to thank customers and the community each year. This past summer's BBQ served over 850 people. The local Osage FFA Chapter farms on shares the crop ground the Coop has out by the grain bins west of the railroad tracks.

In the last fiscal year that ended December 31, 2009, the Coop had sales of over \$35 million of grain and \$14 million of merchandise. Grain storage and service revenue were \$2 million. Local savings were \$1.3 million and after regional patronage total profits were \$1.4 million. \$1.2 million was paid to Coop members, of which 35% was paid in cash and the balance being deferred.

The Osage Coop purchases grain, sells feed, propane, agronomy products, and retail diesel fuel. The Coop also provides all related services such as grinding and mixing of feed, custom application, and drying of corn. There are both livestock and agronomy salespeople who can assist with feed and soil testing to making the correct recommendations for your farming operation.

The Coop has recently made improvements to its wet corn capacity and will be building a new truck load out system for corn. The Coop's rolling stock continues to be updated and improved with the addition of a new feed delivery truck and two tender trucks this fall. The Coop has its own repair and service shop on site.

Most people think of the Coop as only for farmer's needs, but they offer a wide range of other products and services. They include propane cylinder filling, home heat propane delivery and tanks, pet and horse feeds, softener salt, and a retail diesel pump. You do not need to be a member of the Coop to do business at the Coop. Osage Coop is located at 216 Mechanic in Osage, north of the west Casey's in Osage.

Osage Cooperative Elevator is proud to have served this area for 65 years. Osage Coop is one of only seven single location coops in the State of Iowa. They thank you for your past and future business.